



# EVERGREEN ACRES

## Christmas Tree Farm

948 HAMILTON DRIVE  
WACO, TEXAS 76705  
(254)829-0090 LOCAL  
(866)964-4456 TOLL FREE  
[WWW.EACTF.COM](http://WWW.EACTF.COM)

DAVID & JULIANA BARNETT, OWNERS  
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### 2005 WHOLESALE INFORMATION SHEET

Dear Christmas Tree Retailer,

Thank you for your interest in purchasing Christmas trees from Evergreen Acres through our wholesale program. Please refer to this information sheet and the price sheets for information regarding our wholesale programs.

#### PRICES QUOTED AND DELIVERY OPTIONS

Prices as quoted are FOB Waco, Texas or Corsicana, Texas. Delivery from these points of origin to destinations within a 200 mile radius is available for quantities up to 300 trees at \$100 flat rate plus \$1 per mile one-way, regardless of load size. Trees can also be shipped via common carrier.

#### LOAD-OUT DATES

Load-out dates will be November 21-23, 2005 and December 5-7, 2005. Orders of less than 100 trees must be loaded out in full during the first load-out period.

#### MINIMUM ORDER AND PAYMENT TERMS

Minimum order is 30 trees. All orders must include at least 10% Virginia Pine, based on total feet ordered. Payment terms for imported trees are 65% deposit with order, with the remainder due prior to load-out. Terms for local and regional trees is 50% deposit with order, with the remainder due prior to load-out. Cash and all major credit cards are accepted. Checks are accepted for initial deposit; to make the final payment by check, the check must be received at least 5 regular banking days prior to load-out.

#### ORDER DEADLINE

Orders must be received by the following deadlines:

ITEM	ORDER DEADLINE	LOAD-OUT AVAILABILITY
Imported pre-cut trees	November 7, 2005	November 21-23, 2005
	November 18, 2005	December 5-7, 2005
Locally grown pre-cut trees	November 16, 2005	November 21-23, 2005
	November 30, 2005	December 5-7, 2005
Potted trees	November 16, 2005	November 21-23, 2005
	November 30, 2005	December 5-7, 2005
Wreaths and Garland	November 16, 2005	November 21-23, 2005
	November 30, 2005	December 5-7, 2005

#### TREE VARIETIES

To assist you in deciding what trees you would be interested in ordering, we have put together the following brief descriptions.

*Afghan Pine:* (Potted only; Texas) The Afghan, also known as Elderica, has medium length needles and a lighter silver-green color. Afghans are popular in nurseries as a living Christmas tree. They are a popular landscaping tree in the South. The Afghans we carry are very healthy, but not heavily pruned to be Christmas tree shaped.

*Cryptomeria (Japanese Cedar):* (Potted only; Texas) Cryptomeria is a rather unique tree. It is not the typical shape and foliage for a traditional Christmas tree. It has very fine needles, again similar to a cedar or juniper, and an exotic oriental look. Ours is healthy and almost completely unpruned.

*Douglas Fir:* (Pre-cut only; Oregon) Douglas Fir is an attractive, budget tree. It is fragrant with medium length needles, medium-green in color.

*Fraser Fir:* (Pre-cut only; North Carolina) Fraser Fir is the most elegant tree we carry. It is very fragrant, with short needles that radiate out from each branch. The tree is deep bluish-green, with the underside of the needles a light silver color. Frasers are typically very full and fatter around the middle.

*Italian Stone Pine:* (Potted only; Texas) The Italian Stone Pine is a shorter-needled pine, bright green in color. The branch tips curve upwards in young trees to make a very lovely shaped tree.

*Leyland Cypress:* (Potted only; Texas) The Leyland is a great little tree. Its foliage is flat and micro-needled, much like a cedar or juniper. Leylands are used extensively in landscaping. The trees are sterile, and therefore don't pollenate (good for allergy sufferers). Our Leylands are full and healthy, but not heavily pruned.

*Noble Fir:* (Pre-cut only; Oregon) The Noble Fir is an elegant tree with short, radiating needles. It is dark green. Branches radiate from the trunk in even spoke-like layers. Some customers actually prefer the #2 because it is more open.

*Virginia Pine:* (Pre-cut only; Texas) Virginias have interesting variations from tree to tree. Some have medium-short needles, some have medium-long. The tree is fragrant, with a medium-green color. It is a very attractive tree, and has the distinction of being grown in Texas.

#### HARVESTING AND PREPARATION

Pre-cut trees from out of state are harvested fresh shortly before being shipped to us. They are bundled up to aid in shipping and delivery. Pre-cut trees from Texas will be cut, cleaned of excess needles that have been shedded in the interior branches, and netted.

#### CONTACT INFORMATION

Please refer to the following contact information. Between October 30 and mid-November, please utilize either the e-mail address or the cell phone for fastest service.

WACO OFFICE:	FORT WORTH OFFICE:
948 Hamilton Drive Waco, Texas 76705 (254)829-0090 - Voice/Fax (817)705-7088 - Cell	PO Box 820304 Fort Worth, Texas 76182 (817)589-7281 - Voice (817)590-0079 - Fax
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